

# Curriculum Vitae

Wolfgang J. Luhan

## Address

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## Personal details

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Date of birth: 16/06/1976  
Family status: married, two children  
Nationality: Austrian

## Academic appointments

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08/09 -	Assistant Professor/Head of the Experimental Lab (RUBex) Faculty of Management and Economics, Ruhr-University, Bochum (Germany)
04/2012 – 05/2012	DAAD Short-term Lectureship School of Government, Economics and Management Faculty University of the Western Cape, Cape Town (South Africa)
05/2007 – 08/2009	Assistant Professor/Head of the Experimental Lab Center for Social Science Methodology Department of Social Sciences, Carl von Ossietzky University, Oldenburg (Germany)
10/2005 – 06/2007	Research Associate, Department of Economics and Statistics, Leopold- Franzens-University, Innsbruck (Austria)
03/2004 – 06/2007	Researcher/Labmanager, Center for Experimental Economics, Department of Economics and Statistics, Leopold-Franzens-University, Innsbruck
11/2004 – 10/2005	Associate Lecturer for Economics, Department of Public Finance and Department of Economic Theory, Policy and History, Leopold-Franzens- University, Innsbruck

## Education

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- 06/2009                      Barcelona LeeX Experimental Economics Summer School in Macroeconomics (BLEES-M), University Pompeu Fabra, Barcelona (Spain)
- 10/2006                      Ph.D. in Economics (Doctor rer.soc.oec.), *with distinction*  
thesis: *‘On the role of social preferences in multi-person bargaining’*,  
supervisor: Matthias Sutter
- 03/2004 – 10/2006      Doctoral Programme in Economics,  
Leopold-Franzens-University, Innsbruck (Austria),
- 07/2004                      Mannheim Empirical Research Summer School (MERSS),  
University of Mannheim (Germany)
- 12/2003                      Master in Economics (Mag.rer.soc.oec); *with distinction*  
thesis: *‘Effizienz des Österreichischen Gesundheitssystems [Efficiency of the Austrian Healthcare System]’*,  
supervisor: Johann K. Brunner
- 10/1999 – 12/2003      Undergraduate Programme in Economics,  
Johannes Kepler University, Linz (Austria);  
main emphasis on econometrics, public sector and  
macroeconomics

## Research interests

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behavioural and experimental economics; behavioural macroeconomics; markets; bargaining, social preferences; group behaviour, applied econometrics

## Referee

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Economic Journal, Journal of Public Economics, Management Science, Journal of Economic Behavior and Organization, Experimental Economics, Journal of Economic Psychology, Journal of Behavioral and Experimental Economics, Journal of Experimental Political Science, Homo Oeconomicus, Brazilian Economic Review

## Publications

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Kalwitzki, Thomas, Bernhard Kittel, Wolfgang J. Luhan and Birgit Peuker (2015): Strategische Wortwahl in der Politik: Ein qualitativer Ansatz zur Analyse experimenteller Gremienwahlen, in A. Bächtiger, S. Shikano, and E. Linhart (eds.) *Jahrbuch für Handlungs- und Entscheidungstheorie*, Springer, p. 65-92.

Kittel, Bernhard, Wolfgang J. Luhan, and Rebecca Morton (2014): Communication and voting in multiparty elections: An experimental study. *Economic Journal* 124 (574), p. F196-F225.

Luhan, Wolfgang J. and Johann Scharler (2014): Inflation illusion and the Taylor principle: An experimental study. *Journal of Economic Dynamics and Control* 45, p. 94-110.

Luhan, Wolfgang J., Michael W.M. Roos, and Johann Scharler (2014): An experiment on consumption responses to future price and interest rates, in J. Duffy (ed.): *Research in Experimental Economics* (17), Emerald, p. 139-166.

Goecke, Henry, Wolfgang J. Luhan, and Michael W.M. Roos (2013): Rational inattentiveness in a forecasting experiment. *Journal of Economic Behavior & Organization* 94, p. 80-89.

Roos, Michael W.M. And Wolfgang J. Luhan (2013): Information, learning, and expectations in an experimental model economy, *Economica* 80 (319), p. 513-531.

Kittel, Bernhard and Wolfgang J. Luhan (2013): Decision making in networks. An experiment on structure effects in a group dictator game. *Social Choice and Welfare* 40 (1), p. 141-154.

Kittel, Bernhard, Wolfgang J. Luhan, and Rebecca Morton (2012): *Experimental Political Science: Principles and Practices*, Palgrave.

Kalwitzki, Thomas, Wolfgang J. Luhan, and Bernhard Kittel (2012): Experimental chats: Opening the black box of group experiments, in: B. Kittel, W. Luhan, and R. Morton (eds.): *Experimental Political Science: Principles and Practices*, Palgrave, p. 178-205.

Kittel, Bernhard and Wolfgang J. Luhan (2012): Ways ahead in experimental political science, in: B. Kittel, W. Luhan, and R. Morton (eds.): *Experimental Political Science: Principles and Practices*, Palgrave, p. 263-274.

Kittel, Bernhard and Wolfgang J. Luhan (2011): Kreise, Sterne und soziale Präferenzen: Netzwerkstruktureffekte in Gruppenentscheidungen, in: S. Schüttemeyer (ed.): *Politik im Klimawandel. Keine Macht für gerechte Lösungen?* Nomos, p. 399-412.

Luhan, Wolfgang J., Martin G. Kocher, and Matthias Sutter (2009): Group polarization in the team dictator game reconsidered. *Experimental Economics* 12 (1), p. 26-41.

Luhan, Wolfgang J. (2004): *Effizienz des Österreichischen Gesundheitssystems: Ein Internationaler Vergleich der Wirtschaftlichkeit des Gesundheitssektors in Österreich, für die zweite Hälfte der Neunziger Jahre.* Reihe Gesundheitswissenschaften, Nr. 27, Verlag der OÖGKK, Linz.

### **Working papers**

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Füllbrunn, Sascha and Wolfgang J. Luhan (2015): Am I my peer's keeper? Social responsibility in financial decision making. [NiCE Working Paper 15-03, Institute for Management Research, Radboud University, Nijmegen](#)

Luhan, Wolfgang J., Anders Poulsen, and Michael, W.M. Roos (2015): Social preferences in real-time bargaining. Mimeo University of East Anglia, Norwich.

Luhan, Wolfgang J und Johann Scharler (2014): Does price flexibility dampen or amplify the effect of uncertainty on consumption? Experimental evidence. Mimeo, Ruhr-University Bochum.

Luhan, Wolfgang J., Odile Poulsen, and Michael W.M. Roos (2013): Unstructured bargaining over an endogenously produced surplus and fairness ideals: An experiment. [Ruhr Economic Paper No. 438.](#)

Luhan, Wolfgang J. and Johann Scharler (2013): Monetary policy, inflation illusion and the Taylor principle: An experimental study. [Working Paper 2013-3, Faculty of Economics and Statistics, University of Innsbruck.](#) [\[published\]](#)

Kocher, Martin G., Wolfgang J. Luhan, and Matthias Sutter (2012): Testing a forgotten aspect of Akerlof's gift exchange hypothesis: Relational contracts with individual and uniform wages. [Münchener Wirtschaftswissenschaftliche Beiträge \(VWL\) 2012-11.](#)

Goecke, Henry, Wolfgang J. Luhan, and Michael W.M. Roos (2012): Endogenous information acquisition in a real-effort experiment. Mimeo, Ruhr-University Bochum.

Roos, Michael W.M. And Wolfgang J. Luhan (2008): Are expectations formed by the anchoring-and-adjustment heuristic? An experimental investigation. [Ruhr Economic Paper No. 54.](#) [\[published\]](#)

Roos, Michael W.M. And Wolfgang J. Luhan (2008): As if or what? Expectations and optimization in a simple macroeconomic environment. [Ruhr Economic Paper No. 55.](#)

Luhan, Wolfgang J., Florian Oswald, and Matthias Sutter (2007): Ticket to free ride: Satisfaction guaranteed and mutual distrust. Mimeo, University of Innsbruck.

Kocher, Martin G., Wolfgang J. Luhan, Matthias Sutter, and Florian Wakolbinger (2007): Heterogeneous productivity in teams in an experimental labour market. Mimeo, University of Innsbruck.

### **Work in progress**

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Bargaining under evolutionary pressure (with John Duffy and Michael Roos).

Vote against! Loss aversion in elections.

Debt aversion and reference points in investment decisions (with Sascha Füllbrunn).

Efficient breach, contract protection, and holdup. Experimental evidence (with Bernhard Ganglmair).

Does burning money cause warm glow? Donations with indeterminate outcomes.

## **Research grants**

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- 01/2013 Responsibility and limited liability in risky investment decisions. Funded by the Young Researchers Grant of the Ruhr-University Bochum.
- 01/2010 Money illusion and the Taylor principle: An experimental study. Funded by the Austrian Central Bank's (OeNB) Anniversary Fund (Grant No.13616)
- 06/2009 Budget decisions in public administration: An experimental analysis of Niskanen's bureaucracy model. Funded by the University of Oldenburg.
- 05/2009 Decision processes in political committees: Heterogeneous preferences, distribution of power, formation of majorities and generation of commitment. Funded by NOWETAS
- 09/2008 DFG (German Research Foundation) Travel funds for the ESEM/EEA 2008.
- 06/2008 Political decision processes in international negotiations. Funded by the University of Oldenburg.
- 08/2007 Expectation formation and macro effects. Funded by the University of Oldenburg.
- 01/2006 Heterogeneous productivity in teams on experimental labour markets. (ZAP 404005) funded by the Tyrolean Federal Economic Chamber.

## **Presentations**

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### **Conferences**

- 2015 06/15 Experimental Finance, Nijmegen; 03/2015 Royal Economic Society Annual Meeting, Manchester
- 2013 09/13 Nordic Conference on Behavioral and Experimental Economics, Stockholm; 06/13 GSE Summer Forum: Theoretical and Experimental Macroeconomics, Barcelona; 04/13 International Meeting on Experimental and Behavioral Economics (IMEBE), Madrid
- 2012 06/12 ESA World Meeting, New York
- 2011 09/11 ESA European Regional Meeting, Luxembourg; 08/11 ESEM Oslo
- 2010 11/10 Nordic Conference on Behavioral and Experimental Economics, Helsinki; 07/10 ESA World Meeting, Copenhagen; 06/10 LeeX International Conference on Theoretical and Experimental Macroeconomics, Barcelona; 03/10 International Meeting on Experimental and Behavioral Economics (IMEBE), Bilbao
- 2009 10/09 GfEW Annual Meeting, Essen; 08/09 ESEM, Barcelona; 05/09 Austrian Economic Association (NOeG) Annual Meeting, Linz
- 2008 12/08 HWK Workshop "Experiments in Political Science", Delmenhorst; 12/08 European Workshop on Experimental and Behavioral Economics, Innsbruck; 11/08 Nordic Conference on Behavioral and Experimental

Economics, Copenhagen; 9/08 ESEM, Milan; 05/08 NOeG Annual Meeting, Klagenfurt; 04/08 IMEBE, Alicante

2007 08/07 ESEM, Budapest; 05/07 NOeG Annual Meeting, Vienna

2006 09/06 Verein für Socialpolitik [German Economic Association] – Annual Congress, Bayreuth; 07/06 IAREP/SABE World Conference, Paris; 05/06 NOeG Annual Meeting, Vienna

2005 11/05 IMEBE, Valencia; 09/05 ESA European Regional Meeting, Alessandria; 05/05 NOeG Annual Meeting, Innsbruck

2004 11/04 International Conference in Health Economics, Sopron; 01/04 GfEW Annual Meeting, Prague

### **Invited Talks in Seminars**

06/14 University of Innsbruck | 03/14 EUI Florence | 11/13 University of Salzburg | 02/12 WIFO, Vienna | 03/11 Colorado State University, Fort Collins | 03/11 University of Texas at Dallas | 01/07 University of Dortmund | 11/06 University of Linz | 11/05 IEW, University of Zurich | 11/04 University of Innsbruck.

### **Teaching experience (last three terms)**

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Summer 2015 Intermediate Macroeconomics (B.Sc.)

Topics in Advanced Macroeconomics: Alternatives to Standard Models of Rational Behavior (M.Sc.)

02/2015 Experimental Methods (*ECPR Winter School Bamberg*)

Winter 2014 International Finance (B.Sc.)

Monetary Theory and Policy (B.Sc.)

Summer 2014 Introductory Macroeconomics (B.Sc.)

Behavioural Macroeconomics (M.Sc.)

03/2014 Crash Course z-Tree Programming (*EUI Florence*)

### **Further courses taught**

Advanced Macroeconomics, Experimental Macroeconomics, Game Theory, Introductory Microeconomics, International Economics, Introductory Sociology, Macroeconomic Theory, Multivariate Statistics, Theory of Political Economics, and seminars on various topics.

A complete teaching portfolio, including links to syllabi and materials can be found here: <http://goo.gl/ZlRsnj>

## **Administrative tasks**

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since 2013    member of the Study-Reforms Commission

member of the Office-Allocation Board

2007-2009    member of the Examination Board

2005-2007    member of the Curricular Commission

## **Professional memberships**

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Economic Science Association, Royal Economic Society, Econometric Society, GfEW (German Experimental Economics Association), NOeG (Austrian Economic Association)

## **Language skills**

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German (*native*), English (*excellent*), Italian (*basics*)

## **Software skills**

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Stata, SPSS, z-Tree, MS-Office-package, L<sup>A</sup>T<sub>E</sub>X & Co. (*excellent*);

Eviews, HTML, Filemaker, ORSEE, hroot (*basic*)

Hatten, 05/11/15