WK 6 – SUCCESSFUL NETWORKING AT INTERNATIONAL CONFERENCES

TARGET GROUP: post-doctoral fellows of all disciplines from RUB

LEARNING OBJECTIVES:
1. Developing a clear-cut and confident small-talk style at academic occasions, which includes, but is not limited to, a profound understanding of small talk topics, possible communication style and issues to be avoided.
2. Overcoming the fear of talking, especially about the issues you are not secure in.
3. Delivering and active training of a wide range of possible topics as well as forms of politeness, addressing and treating people of various backgrounds, including elements of intercultural competence.

COURSE DESCRIPTION:
Active short-cut training aiming at getting a first impression on how you do small talk in English in scientific context. It includes:
- typical formulations for small talk
- typical topics and taboos, cultural issues, dos and don’ts
- active training parts
- structures of active listening and questions
- 3-touch approach
- using contacts
- practical down-to-earth small talk rules

POSSIBLE METHODS:
Conversation techniques, active training dialogues and handouts

DATE AND TIME:
February 21, 2017, 3.00 p.m. to 7.00 p.m.

GROUP SIZE:
Max. 12

TRAINER:
Dr. (RUS) Michael Finkelstein

CLOSING DATE FOR REGISTRATION:
January 21, 2017